

Industry firsts

First venture capital firm in Southeast Asia

SEAVI Advent (1984)

Private equity industry's **First** integrated pan-European private equity fund

European Special Situations Fund, \$231m, raised in 1989

Private equity industry's **First** global private equity fund

International Network Fund, \$225m, raised in 1987

Industry's **largest-ever** Latin American private equity fund

Latin American Private Equity Fund IV, \$1.3bn, raised in 2007

Transaction firsts

First major private equity investment in the Czech Republic

Cesky Mobil Mobile phone operator (1999)

First leveraged buyout in Hungary

Danubius Commercial radio station (2003)

First private-equity-backed public-to-private in Spain

Parques Reunidos Leisure park operator (2003)

First international buy-and-build strategy executed by Spanish private equity firm

Parques Reunidos Leisure park operator (2004-06)

First leveraged buyout in the Dominican Republic

Aerodom Airport group

First private equity transaction to use a currency hedge in Brazil

Central Lav Industrial laundry (2002)

First leveraged buyout in Poland

Bolix Construction chemicals manufacturer (2003)

First private-equity-backed public-to-private in Central Europe

Terapia Branded generics manufacturer (2003)

First mid-market private equity transaction in Mexico to use cash flow-based debt

Milano Discount clothing retailer (2006)

IPO firsts

First dual Nasdaq/Easdaq IPO by an Irish company

ESAT Telecom Alternative, fixed and mobile telecoms provider (1997)

First private-equity-backed IPO in Mexico

Latinoamericana Duty Free (Aeroboutiques) Duty-free retailer (1997)

First Asian company to go public on Nasdaq

Zindart (Hong Kong) Collectible products manufacturer (1997)

First technology IPO in Hungary

Synergon IT services group (1999)

Financing firsts

First high-yield offering by a German company

PrimaCom (formerly Kabelmedia) Cable TV operator (1996)

Largest sterling/dollar split bond offering by a private company

HMV International music, book and video retailer (1998)

First bond offering in Mexico by a private-equity-backed company

Fumisa Airport manager (2001)

First high-yield issue by a Polish company

@entertainment Multi-channel TV company (1996)

First euro-denominated high-yield issue by a Spanish company

Jazztel Alternative telecom provider (1999)